spring tashion luxury auto <u>home & garden</u> arts, leisure & trave







# SPRING 2009 DISTINCTION WWW.DistinctionHR.com

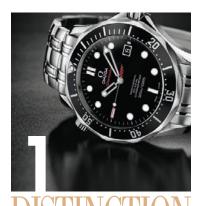
### food, wine & lifestyle

spring fashion

luxury autc

home & garden

arts, leisure & tr**Ehr Virginian-Pilot** Flood, wine & lifester



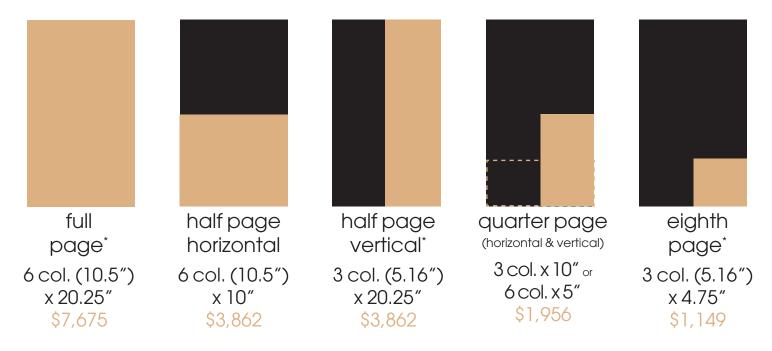
thursday march 18 friday april 3

tuesday april 7 saturday april 25

# publication calendar

space reservation and ad material deadline camera ready ads due to The Virginian-Pilot in house ads go to press publishing

# ad dimensions & rates



\*Not available for the front page of sections.



### upcoming content just a sneak peak

### coming home the wedding chronicles

## german expressionism

a tour of BMW's museum in South Carolina

## the bronze age

spending time with artist Richard Stravitz

## a southern classic

a historical home tour in Suffolk

# top-shelf jimmy

a night at Virginia Beach's Pacifica

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#### www.DistinctionHR.com

- In-Paper promotions
- Online ads on pilotonline.com
- E-mail updates





# features

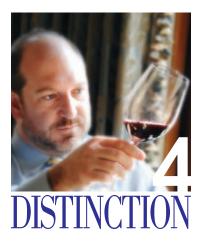
- Archive system for back issues
- Index for advertisers
- All ads click through to advertiser's website
- Zoom up to 500% with sharp clarity

# benefits

online component expanding the horizon

- Longer shelf life
- Broader audience
- Convenience
- Extra features





## demographics who loves luxe?

#### consumer habits

Over 2 times more likely to buy on HDTV 50% more likely to buy a major appliance Almost 5 times more likely to buy a pool or spa Nearly 6 times more likely to buy a sail boat 4.5 times more likely to buy a new car

#### lifestyle

2 times more likely to have played golf in the past year
2 times more likely to have attended a symphony or opera concert
4 times more likely to have taken 5 or more domestic air round-trips
2 times more likely to have purchased a bottle of wine in the past month

#### financial

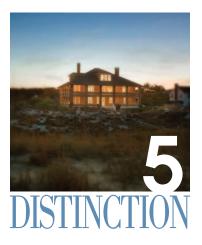
2.5 times more likely to own a second home
2 times more likely to have a 401K
Over 2 times more likely to have a home improvement loan
2 times more likely to have an IRA
90% more likely to have money market funds
3 times more likely to have contributed money to the arts in the past year
2 times more likely to have used a stock broker in the past year

(Source: The Scarborough Report, 2007 R2)

## camera ready ads making it easy

300 DPI CMYK PDF File Log on to <u>http://ezpilotclassified.com/adsupportads/</u> Upload your Hi-Resolution Camera Ready PDF File

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## distribution travel in the best circles

Below are just a few of the neighborhoods you can find this publication on April 25, 2009.

virginia beach alanton • princess anne hills • bay colony • little neck west neck • bayville • linkhorn shores • linkhorn estates norfolk lochhaven • east beach • larchmont

meadowbrook • algonquin • belvedere

chesapeake cahoon plantation • woodard's mill • edinburgh carriage house estates • emerald greens

portsmouth glensheliegh • hatton point churchland • olde towne

suffolk cedar point • harbor view • riverview governor's pointe • barrell point estates

# gotta have it

To reserve your ad space, contact your Sales Representative or Denise Wilson at 446.2143 by Wednesday March 18, 2009.

> **The Virginian - Pilot** PilotOnline.com The Virginian Pilot.com

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